



Jobs at Nikonians

Media & Content Sales Representative – North America

We are looking for a person with sales focus and excellent communication skills interested in a long-term career supporting our growing base of medium sized advertising and media customers.

The objective of this role is to provide our customers in North America with creative advertising products, market research services and licensed content.

The Media & Content Sales Representative will be in charge of

- Developing our advertising and market research customer base of innovative US enterprises
 - o Prospecting and qualifying potential accounts
 - o Initiating the sales cycle
 - o Analyzing customer requirements
 - o Developing customer specific programs
 - o Initiate and perform early follow up on project team efforts
- Developing our base of licensed content customers

Requirements:

- Strong sales focus
- Sales experience, preferably in publishing and online media
- Good organizational skills
- Innovative
- Energetic and self motivating
- Willing to travel
- Bachelor's degree desirable, or equivalent work experience
- Very good computer skills
- Fluent in English, both in writing and orally

What Nikonians offers

Nikonians is looking for people with exceptional skills who thrive in highly energetic, small and focused teams. As a global community, we believe in our ability to enhance the world of photography and imaging. We rely on a team approach that understands the concept of community spirit, creativity and idealism, which amounts to more than the sum of the individual parts themselves.

Contact

We are looking forward getting to know you. Apply today with your detailed Resume at jobs-200605-5@nikonians.org and refer to the job code: MCS-NA-200605-5